



Appendix 5: Fees and the calculation method of the fees

to STAA & NTB to STAA & NTB UNIVERSAL PARTNERSHIP AGREEMENT No. [00.2000] dated [00.00.2000]

All the fees are calculated as follows:

“total revenue excluding VAT generated in the Territory -/- (minus) all out-of-pocket expenses TJP covers for the Territory being (but not excluded to) the employment of Territory dedicated staff to support the activities in the Territory, the cost of third party apps integrated in STAA and NTB, the cost of API and other interfaces third party companies charge TJP for access to their databases, websites and other for the Territory and all Sales & Marketing and other expenditure which is executed on request of the Partner and/or License Holder, and minus the 20% Country Partnership fee and the 30% Premium Partnership fee”.

All other costs can only be included in this formula only with explicit and written consent of the Partner or License Holder.

All other costs are covered by TJP, which include the regular up-dates of STAA and NTB, the on-going improvements of all the functionalities, all the sales & marketing activities which TJP initiates on a global and local level.

COUNTRY PARTNERSHIP FEE:

10% OF ALL THE REVENUE GENERATED IN THE TERRITORY *according the calculation method mentioned above, the partner invests € 12.000 to obtain the license to cover part of the set-up costs.*

CV PARTNERSHIP FEE:

10% OF ALL THE REVENUE GENERATED IN THE TERRITORY *according the calculation method mentioned above, the partner invests € 12000 to obtain the license to cover part of the set-up costs.*

PREMIUM PARTNERSHIP FEE:

30% OF ALL THE REVENUE GENERATED ON THEIR EXCLUSIVE PLATFORM *according the calculation method mentioned above, the partner invests € 12.000 to obtain the license to cover part of the set-up costs.*

STAA & NTB LICENSE HOLDERS:

PRICES AS AGREED UPON AND GIVEN BY THE PARTNER

STAA & NTB USERS:

PRICES AS AGREED UPON BY PARTNERS AND LICENSE HOLDERS

In case the fees have to be reduced in order to improve the total earnings for TJP and the Partners this will be done so with mutual and written agreement. In case the fees can be increased while improving the total earnings for TJP and the Partners this can only be done with mutual written agreement.